Giveaway LinkedIn/Vistage

What is a KPI and what does good look like?

- Objective and without bias (we all have unintended bias)
- Shared with all employees (what do you think about that ?)
- Does the KPI need to be unique to your business? (can you gain competitive advantage from this?)

Examples of more unusual KPI's

- Employee engagement (gallup 12)/ Employee promoter score
- Net promoter score customer satisfaction

Balanced scorecard approach to KPI's













